

A modern training course
taught by current and highly
experienced negotiators.



SAVAGE
TRAINING GROUP

Modern Crisis Negotiations

April 6 - 7, 2026 | Sacramento, CA

CHP Headquarters | 601 N 7th St. Building B, Training Room 1, Sacramento, CA 95811 | 8am - 5pm

Hosted by the California Highway Patrol

Instructors: Lt. Donald Anderson, Lt. James Tacchini and Sgt. Lily Prillinger

(San Francisco Police Department Hostage/Crisis Negotiation Team Officer in Charge and Team Leaders)

\$459/student

CA POST Certified: #1345-20771-25-001 - Plan N/A

As a crisis negotiator, everybody is counting on you to know what to say to prevent a tragic outcome. But many negotiators feel unprepared to be in the hot seat when the stakes are literally life and death. Our instructors are active-duty negotiators who teach simple concepts that actually work. This course gives negotiators the confidence they need to save lives.

Our instructors are team leaders on a busy urban team, so they know exactly what works and what doesn't. They'll share with you what techniques and equipment they used last week, not 20 years ago!

Your instructors are Lt. **Donald Anderson**, OIC of San Francisco PD's Hostage/Crisis Intervention Team and previous Executive Officer of SFPD's 40-person Crisis Negotiation Team, Lt. **James Tacchini** and Sgt. **Lily Prillinger** who are both Team Leaders on the SFPD's Hostage/Crisis Negotiation Team. They are all current practitioners as well as highly-experienced instructors.

Students will learn how to:

- ✔ Operate with confidence in chaotic and dangerous environments
- ✔ Integrate negotiation strategies with tactical operations and scene management
- ✔ Understand current use-of-force expectations and legal considerations
- ✔ Build elite communication skills to effect optimal outcomes
- ✔ Conduct real-time Behavioral Threat Assessments
- ✔ Use contemporary platforms for negotiations: phone, text, apps, video, and other equipment
- ✔ Understand the Engagement-Disengagement Continuum and how to better influence effective resolutions for subjects in crisis.



Space is limited so register today at
SavageTrainingGroup.com