

A modern training course
taught by current and highly
experienced negotiators.



SAVAGE
TRAINING GROUP

Modern Crisis Negotiations

October 1 - 2, 2026 | Beverly Hills, CA

Municipal Gallery - Beverly Hills City Hall | 455 N Rexford Drive Beverly Hills, CA 90210

8am - 5pm

Hosted by the Beverly Hills Police Department

**Instructors: Lt. Donald Anderson, San Francisco PD Hostage/Crisis Negotiation Team Officer In Charge
Lt. James Tacchini, San Francisco PD Hostage/Crisis Negotiation Team Leader**

\$459/student

CA POST Certified: #1345-20771 - Plan N/A

As a crisis negotiator, everybody is counting on you to know what to say to prevent a tragic outcome. But many negotiators feel unprepared to be in the hot seat when the stakes are literally life and death. Our instructors are active-duty negotiators who teach simple concepts that actually work. This course gives negotiators the confidence they need to save lives.

Our instructors are team leaders on a busy urban team, so they know exactly what works and what doesn't. They'll share with you what techniques and equipment they used last week, not 20 years ago!

Your instructors are Lt. **Donnie Anderson** (Officer in Charge) and Lt. **James Tacchini** (Team Leader) from San Francisco PD's Hostage/Crisis Negotiation Team. They are both current practitioners as well as highly-experienced instructors.

Concepts covered in this course:

- ✔ **Elevating Your Role:** Transform negotiators into indispensable, high-impact assets
- ✔ **Navigating Today's Legal Landscape:** Critical updates on eavesdropping laws, public duty doctrine, special relationships, and more
- ✔ **Strategic Incident Management:** Develop effective disengagement and re-engagement plans for complex barricade situations
- ✔ **Leveraging the 6 "Weapons" of Influence:** Enhance your ability to shape behavior, build rapport, and drive successful resolutions
- ✔ **Negotiating Tactics:** Proven techniques aligned with evolving crisis environments
- ✔ **Aligning with National Best Practices:** Implement current national standards and recommendations for crisis negotiation teams
- ✔ **Going Beyond the Basics:** Practical insights and advanced concepts you can immediately apply in the field



Space is limited so register today at SavageTrainingGroup.com