

A modern training course
taught by current and highly
experienced negotiators.



SAVAGE
TRAINING GROUP

Modern Crisis Negotiations

January 7 - 8, 2027 | Santa Rosa, CA

Santa Rosa Utility Field of Operations Classroom F
35 Stony Point Rd., Santa Rosa, CA 95401

8am - 5pm

Hosted by the Santa Rosa Police Department

**Instructors: Lt. James Tacchini, San Francisco PD Hostage/Crisis Negotiation Team Leader
Sgt. Lily Prillinger, San Francisco PD Crisis Intervention and Hostage/Crisis Negotiation Team**

\$459/student

CA POST Certified: #1345-20771-25-003 - Plan N/A

As a crisis negotiator, everybody is counting on you to know what to say to prevent a tragic outcome. But many negotiators feel unprepared to be in the hot seat when the stakes are literally life and death. Our instructors are active-duty negotiators who teach simple concepts that actually work. This course gives negotiators the confidence they need to save lives.

Our instructors are team leaders on a busy urban team, so they know exactly what works and what doesn't. They'll share with you what techniques and equipment they used last week, not 20 years ago!

Your instructors are Lt. **James Tacchini** and Sgt. **Lily Prillinger** who are both Team Leaders on the SFPD's Hostage/Crisis Negotiation Team. They are both current practitioners as well as highly-experienced instructors.

Students will learn:

- ✓ How crisis negotiators can become an indispensable asset to your agency
- ✓ Modern legal issues for negotiators (eavesdropping laws, the public duty and special relationships, and more)
- ✓ Disengagement and re-engagement plans for barricade incidents
- ✓ The 5 levels of listening and the 6 "weapons" of influence
- ✓ Modern negotiating techniques
- ✓ National standard recommendations for negotiators
- ✓ ...and much more

Space is limited so register today at
SavageTrainingGroup.com

